# ANEXO DE CONTRATO DE ALCANCE DE BONO CUANTITATIVO MENSUAL.

En Coquimbo a, 30-04-2025, entre “PROGESTION S.A.”, sociedad del giro de su denominación, RUT N° 76.909.880-1, representada legalmente por don Ramón Roberto Montoya Mendez , factor de comercio, C.I. Nº 6879013-1, todos domiciliados para estos efectos en calle Crescente Errazuriz Nº 1875 , comuna y ciudad de Santiago, por una parte, en adelante “el empleador” o “empresa”; y don(a) **JOHAN ANDRES ZULETA CORTES RUT: 13826952-3** en adelante “el trabajador”, se ha convenido la siguiente aceptación de tabla de cumplimientos para PROMOTOR PART TIME

# Según ponderación para cálculo del mes

|  |
| --- |
| **Mínimo % para acceder a sobre**  **cumplimiento otra tabla** |
| **75%** |

La comisión a final de mes será de acuerdo al cumplimiento de la meta general aplicada a la siguiente tabla de cumplimiento.

|  |  |  |
| --- | --- | --- |
| Cumplimiento Meta | Comisión Postpago + Recambio | Comisión Sobrecumplimiento (según Meta Q unidades) |
| 70% | $77.000 | $0 |
| 71% | $79.567 | $0 |
| 72% | $82.133 | $0 |
| 73% | $84.700 | $0 |
| 74% | $87.267 | $0 |
| 75% | $89.833 | $0 |
| 76% | $92.400 | $0 |
| 77% | $94.967 | $0 |
| 78% | $97.533 | $0 |
| 79% | $100.100 | $0 |
| 80% | $102.667 | $0 |
| 81% | $105.233 | $0 |
| 82% | $107.800 | $0 |
| 83% | $110.367 | $0 |
| 84% | $112.933 | $0 |
| 85% | $115.500 | $0 |
| 86% | $118.067 | $0 |
| 87% | $120.633 | $0 |
| 88% | $123.200 | $0 |
| 89% | $125.767 | $0 |
| 90% | $128.333 | $0 |
| 91% | $130.900 | $0 |
| 92% | $133.467 | $0 |
| 93% | $136.033 | $0 |
| 94% | $138.600 | $0 |
| 95% | $141.167 | $0 |
| 96% | $143.733 | $0 |
| 97% | $146.300 | $0 |
| 98% | $148.867 | $0 |
| 99% | $151.433 | $0 |
| 100% | $154.000 | $0 |
| 101% | $156.567 | $2.200 |
| 102% | $159.133 | $4.400 |
| 103% | $161.700 | $6.600 |
| 104% | $164.267 | $8.800 |
| 105% | $166.833 | $11.000 |
| 106% | $169.400 | $13.200 |
| 107% | $171.967 | $15.400 |
| 108% | $174.533 | $17.600 |
| 109% | $177.100 | $19.800 |
| 110% | $179.667 | $22.000 |
| 111% | $182.233 | $24.200 |
| 112% | $184.800 | $26.400 |
| 113% | $187.367 | $28.600 |
| 114% | $189.933 | $30.800 |
| 115% | $192.500 | $33.000 |
| 116% | $195.067 | $35.200 |
| 117% | $197.633 | $37.400 |
| 118% | $200.200 | $39.600 |
| 119% | $202.767 | $41.800 |
| 120% | $205.333 | $44.000 |
| 121% | $207.900 | $46.200 |
| 122% | $210.467 | $48.400 |
| 123% | $213.033 | $50.600 |
| 124% | $215.600 | $52.800 |
| 125% | $218.167 | $55.000 |
| 126% | $220.733 | $57.200 |
| 127% | $223.300 | $59.400 |
| 128% | $225.867 | $61.600 |
| 129% | $228.433 | $63.800 |
| 130% | $231.000 | $66.000 |
| 131% | $233.567 | $68.200 |
| 132% | $236.133 | $70.400 |
| 133% | $238.700 | $72.600 |
| 134% | $241.267 | $74.800 |
| 135% | $243.833 | $77.000 |
| 136% | $246.400 | $79.200 |
| 137% | $248.967 | $81.400 |
| 138% | $251.533 | $83.600 |
| 139% | $254.100 | $85.800 |
| 140% | $256.667 | $88.000 |
| 141% | $259.233 | $90.200 |
| 142% | $261.800 | $92.400 |
| 143% | $264.367 | $94.600 |
| 144% | $266.933 | $96.800 |
| 145% | $269.500 | $99.000 |
| 146% | $272.067 | $101.200 |
| 147% | $274.633 | $103.400 |
| 148% | $277.200 | $105.600 |
| 149% | $279.767 | $107.800 |
| 150% | $282.333 | $110.000 |
| 151% | $284.900 | $112.200 |
| 152% | $287.467 | $114.400 |
| 153% | $290.033 | $116.600 |
| 154% | $292.600 | $118.800 |
| 155% | $295.167 | $121.000 |
| 156% | $297.733 | $123.200 |
| 157% | $300.300 | $125.400 |
| 158% | $302.867 | $127.600 |
| 159% | $305.433 | $129.800 |
| 160% o + | $308.000 | $132.000 |

**PRIMERO:** El empleador, por medio de la presente, adjunta la tabla de cumplimientos correspondiente al mes de Marzo, en lo referido al local o conjunto de locales donde se encuentra asignado. La tabla de cumplimientos de Bono Cuantitativo es la siguiente:

**CADENA / SALA / ZONA: PeakTime**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **TABLA TIENDA** | **DIAS TRABAJADOS** | **META** | **VENTA** | **CUMPLI. META** | **TOTAL PAGO**  **ALCANCE** |
| **SOBRECUMPLIMIENTO** | 31 | 0 | 0 | 0% | **$ 0.-** |
| **POST PAGO** | 31 | 36 | 29 | 81% | **$ 105233.-** |

|  |  |  |  |
| --- | --- | --- | --- |
| **VACACIONES** | **DIAS DE VACACIONES** | **PROMEDIO 3 ULTIMOS MESES** | **TOTAL PAGO** |
| **DIAS VACACIONES** |
| **PREPAGO** | 0 | 0 | **0** |
| **POST PAGO** | 0 | 0 | **0** |
| **SEMANA CORRIDA** | 0 | 0 | **0** |

**El cálculo corresponde al promedio pagado los últimos 3 meses, proporcional a los días de vacaciones**

**SEMANA CORRIDA SEGÚN MES DE COMISION INDICADO**

|  |  |  |  |
| --- | --- | --- | --- |
| **Pago Semana Corrida** | **DIAS LABORALES** | **DOMINGOS** | **FESTIVOS** |
| **0** | **0** | **0** | **0** |

**SEGUNDO:** El trabajador, declara por medio de la presente, su total y entera satisfacción a la tabla de cumplimientos conforme a la cual se determina el bono

cuantitativo a pagar, bono que se encuentra descrito en el contrato de trabajo y/o anexo de contrato suscrito por el trabajador.

**Anexo remuneraciones**

Abril

Por este acto y a fin de dar cumplimiento a lo preceptuado en el artículo 54 bis del Código del Trabajo inciso tercero, por este acto, se adjunta a la liquidación de sueldo del trabajador , un detalle de cada operación que le dio origen y la forma empleada para el cálculo de los montos de cada comisión, bono, premio u otro incentivo que recibe el trabajador-

Nombre de trabajador: JOHAN ANDRES ZULETA CORTES

RUT: 13826952-3

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| --- | --- | --- | --- | --- | --- |
| **TABLA TIENDA** | **DIAS TRABAJADOS** | **META** | **VENTA** | **CUMPLI. META** | **TOTAL PAGO**  **ALCANCE** |
| **SOBRECUMPLIMIENTO** | 31 | 0 | 0 | 0% | $ 0.- |
| **POST PAGO** | 31 | 36 | 29 | 81% | $ 105233.- |

**N° Ventas SOBRECUMPLIMIENTO: 0**

**N° Ventas POS: 29**

**Total, bono SOBRECUMPLIMIENTO = $ 0 .- bruto**

**Total, Bono Post del mes = $ 105233 bruto**

|  |  |  |  |
| --- | --- | --- | --- |
| **VACACIONES** | **DIAS DE VACACIONES** | **PROMEDIO 3 ULTIMOS MESES** | **TOTAL PAGO** |
| **DIAS VACACIONES** |
| **PREPAGO** | 0 | 0 | **0** |
| **POST PAGO** | 0 | 0 | **0** |
| **SEMANA CORRIDA** | 0 | 0 | **0** |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Activación** | **Rut cliente** | **Teléfono** | **Sim card** | **Desc. plan** | **Vendedor** | **Estandar** | **venta** | **Pto plan** | **Pto m6** | **Pto m12** | **Pto m18** | **Pto portado** | **Producto especial** | **Total pto** | **Proceso portabilidad** | **Resultado aclara** |
| **22-03-2025** | **183177605** | **56987180621** | **89560900000827874874** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Hites La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **01-03-2025** | **156743968** | **56989603082** | **89560900000827874940** | **WOM MSM Más 300 Gigas** | **jazuletc** | **Walmart Lider La Serena** | **VENTA** | **4** | **0** | **0** | **0** | **8** | **0** | **12** | **POSTPAID-POSTPAID** | **0** |
| **04-03-2025** | **159132064** | **56950074097** | **89560900000827874973** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Hites Coquimbo** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **04-03-2025** | **187424070** | **56946718547** | **89560900000800996546** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Hites Coquimbo** | **VENTA** | **6** | **0** | **0** | **0** | **3** | **0** | **9** | **PREPAID-POSTPAID** | **0** |
| **22-03-2025** | **20025645K** | **56947894151** | **89560900000827874882** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Hites La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **01-03-2025** | **156738174** | **56950026270** | **89560900000827874981** | **WOM MSM Más 300 Gigas** | **jazuletc** | **Walmart Lider La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **04-03-2025** | **217287197** | **56946849944** | **89560900000800996629** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Hites Coquimbo** | **VENTA** | **6** | **0** | **0** | **0** | **3** | **0** | **9** | **PREPAID-POSTPAID** | **0** |
| **01-03-2025** | **054684037** | **56975841040** | **89560900000827873173** | **WOM MSM Más 300 Gigas** | **jazuletc** | **Walmart Lider La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **3** | **0** | **9** | **PREPAID-POSTPAID** | **0** |
| **01-03-2025** | **156743968** | **56942778392** | **89560900000827874957** | **WOM MSM Más 300 Gigas** | **jazuletc** | **Walmart Lider La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **3** | **0** | **9** | **PREPAID-POSTPAID** | **0** |
| **22-03-2025** | **183177605** | **56949887573** | **89560900000827874866** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Hites La Serena** | **VENTA** | **4** | **0** | **0** | **0** | **8** | **0** | **12** | **POSTPAID-POSTPAID** | **0** |
| **01-03-2025** | **123502507** | **56981929022** | **89560900000827873215** | **WOM MSM Más 300 Gigas** | **jazuletc** | **Walmart Lider La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **12-03-2025** | **150081106** | **56946820897** | **89560900000827873165** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Hites Coquimbo** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **04-03-2025** | **127175608** | **56948035670** | **89560900000800996611** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Hites Coquimbo** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **25-03-2025** | **204483841** | **56946912327** | **89560900000827874841** | **WOM Más 300 Gigas** | **JAZULETC** | **La Polar La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **3** | **0** | **9** | **PREPAID-POSTPAID** | **0** |
| **10-03-2025** | **101334112** | **56944748540** | **89560900000800999193** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **La Polar Coquimbo** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **10-03-2025** | **125700438** | **56923766331** | **89560900000827875004** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **La Polar Coquimbo** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **17-03-2025** | **105435282** | **56937202367** | **89560900000827873264** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **La Polar La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **0** | **0** | **6** | **SIN\_PORTABILIDAD** | **0** |
| **25-03-2025** | **132233160** | **56946903679** | **89560900000577127523** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **La Polar La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **3** | **0** | **9** | **PREPAID-POSTPAID** | **0** |
| **10-03-2025** | **043531859** | **56973269737** | **89560900000827873231** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **La Polar Coquimbo** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **13-03-2025** | **231903666** | **56975924661** | **89560900000827873140** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **La Polar La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **13-03-2025** | **104436641** | **56946880432** | **89560900000827873157** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **La Polar La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **3** | **0** | **9** | **PREPAID-POSTPAID** | **0** |
| **17-03-2025** | **150149932** | **56956688289** | **89560900000827875020** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **La Polar La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **11-03-2025** | **130177883** | **56982808147** | **89560900000822477657** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Walmart Lider La Serena** | **VENTA** | **4** | **0** | **0** | **0** | **8** | **0** | **12** | **POSTPAID-POSTPAID** | **0** |
| **30-03-2025** | **070904594** | **56983884497** | **89560900000827873728** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Walmart Lider La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **23-03-2025** | **083072954** | **56950169666** | **89560900000827874858** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Walmart Lider La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **30-03-2025** | **270880517** | **56946865893** | **89560900000827873710** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Walmart Lider La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **3** | **0** | **9** | **PREPAID-POSTPAID** | **0** |
| **08-03-2025** | **156602310** | **56927595957** | **89560900000827875038** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Walmart Lider La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **30-03-2025** | **170552164** | **56991778314** | **89560900000827873736** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Walmart Lider La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **8** | **0** | **14** | **POSTPAID-POSTPAID** | **0** |
| **30-03-2025** | **150270812** | **56946544887** | **89560900000827873132** | **WOM MSM Más 300 Gigas** | **JAZULETC** | **Walmart Lider La Serena** | **VENTA** | **6** | **0** | **0** | **0** | **3** | **0** | **9** | **PREPAID-POSTPAID** | **0** |

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| **Fecha\_activacion** | **rut cliente** | **Teléfono** | **Sim card** | **Desc plan** | **Nombre vendedor** | **Nombre estándar** | **Compañía origen** | **Venta** | **Ptos plan** | **Ptos portado** | **Ptos recarga abril** | **total** |

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Modificado** | **Rut cliente** | **Nro origen** | **Iccid** | **Nombre plan** | **Usuario** | **Nombre tienda** | **Pto plan** | **Pto portado** | **Total** |

|  |  |  |
| --- | --- | --- |
| **Sn numero** | **Sub chan** | **puntos** |